



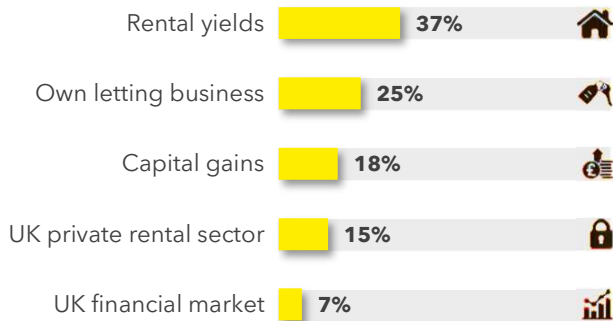
South East England

Landlords Outlook & Confidence

Q4 sees confidence levels amongst landlords operating in the South East decrease across most key metrics, with the exception of confidence in the UK's financial market (which has seen a slight increase of 4%).

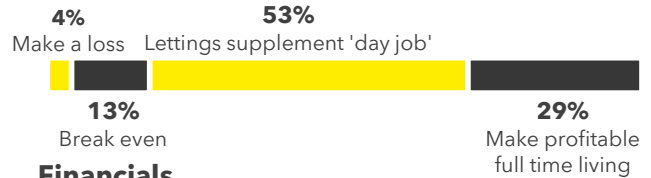
The proportion of landlords making a profit has also decreased vs. Q3 (-10% to 82%), although this remains broadly in line with the national average.

Expectations for the next 3 months rated as good/very good (%)

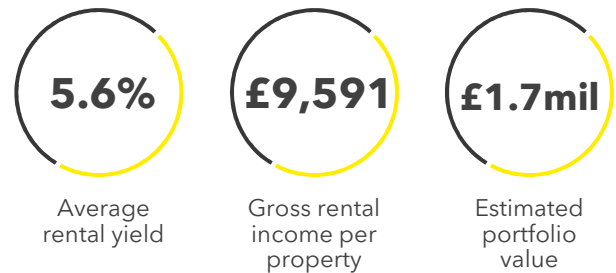


Landlords Balance Sheet

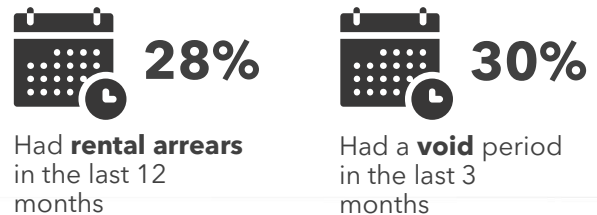
Profitability



Financials



Problems Experienced



PRS Dynamics



7.1

Properties in the average portfolio



67%

Report increasing tenant demand



4%

Bought a property in the last 3 months



10%

Sold a property in the last 3 months

BTL Dynamics



£480,000

Total amount owed through BTL mortgage borrowing



5.2

Average number of BTL loans held

Both sales and purchase activity has declined by 3% this quarter.

Despite this, more landlords are reporting increasing tenant demand in the region, increasing by 5% since Q3.

Results based on **184** NRLA members with properties in South East England in Q4 2022

For further information contact Foundation at:

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For intermediaries only